

People in Business:

**NOT ON THE RESUME: LANCE TOLAND, founder and CEO,
Lance Toland Associates: A highflying benefactor**

by: Dave Hirschman / Staff

Aviation insurance broker Lance Toland is known for piloting everything from jets to helicopters and importing exotic, former military aircraft from governments around the world.

But Toland, 52, is a major education backer, too, and recently donated 40 acres and 64,000 square feet of buildings valued at \$2 million to St. George's Episcopal School in Lamar County. Toland, a Methodist, has no connection to the school other than as a benefactor, and his two children, a son and a daughter, don't attend.

"I was going to sell the land to the school --- but then I had an epiphany," he said. "I realized that if I sold them the land, the school could be out of business in a few years. I decided to give the land to the school instead."

Lance Toland Associates is the largest aviation insurance broker in the Southeast, and the company has been growing rapidly in recent years with surging demand for corporate jets.

"The school has 220 students and a beautiful facility," he said. "I don't want my name plastered all over the school. Knowing that the kids are getting off to a good start is enough for me."